

JOB PROFILE

Job Title: Chief Executive Officer (CEO)

Role Category:	Leadership
Closing date:	28 March 2022
Geographical area:	Sandton, Gauteng
Primary Reporting:	Chairman
Type of employment:	Fixed term, renewable (5 years)

Purpose:

The Energy Council of South Africa is a newly formed voluntary business association. Its purpose is to enable a thriving and sustainable energy sector. The Council wishes to appoint a Chief Executive Officer (CEO) who will ensure that the association plays a leadership role in South Africa's energy sector, driving stakeholder and policy alignment and assisting in addressing major issues in the energy landscape for inclusive economic growth.

As the collective, unified voice of the energy sector in South Africa, the Council brings together key public and private sector companies, business/industry associations and local development finance institutions that have a significant presence and actively participate in the energy sector of South Africa. The CEO will be the face of the Council, interacting with a variety of stakeholders.

The Council wishes to appoint a CEO that meets the following requirements:

Key Accountabilities (not exhaustive):

- Accountable for the strategic, financial and operational performance and success of the Energy Council
- Oversee and manage day-to-day operations of the Council, including providing leadership and direction to the executive team
- Developing with the Board a clear vision and strategic direction, while ensuring strategy execution
- Set and build the organisational culture, values and behaviours
- Drive policy and regulatory advocacy and position the Council as the collective, unified voice of the sector
- Establish and be the custodian of key stakeholder relationships, ensuring that the Council's position is formulated and communicated effectively (written & verbal), balanced with stakeholder expectations and priorities
- Represent the Council at relevant fora and strategic industry partner platforms
- Successfully implement the Council's governance, legal and operating structures, including workstreams and recruitment of staff
- Grow and sustain the membership base of the Council, overseeing the successful implementation of its strategic programmes while establishing partnerships and ways of work with other business/industry associations
- Attract funding (both locally and internationally) and resources to execute the programmes of the Council, while ensuring that members contribute to the work of the Council
- Ensure effective reporting and communication to the board, members and affected stakeholders, including the media

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Qualifications:

- Bachelor's degree in business/engineering/law
- Preference will be given to a candidate with a post-graduate qualification

Minimum Experience:

- Extensive strategic leadership experience of 8 - 10 years, of which at least 5 years are at senior management level
- A thorough understanding of the energy sector of South Africa and its developmental agenda
- Strong policy/regulatory advocacy and stakeholder relations experience with an established network across key stakeholder groups

Certification & Professional Membership

None required

Competencies

Self-Mastery:

Takes accountability for driving own growth through developing self-awareness, reflecting, seeking feedback and self-correcting

People Leadership:

Authentically and inclusively engages people to follow; leads culture transformation. Builds capability and leverages diversity for competitive advantage.

Partnership Leadership:

Persuades and influences stakeholders; builds relationships and partnerships for win-win outcomes. Builds teams and creates synergies through working across boundaries.

Business Leadership:

Demonstrates commercial acumen, a global mind-set and exercises sound judgement. Achieves results through others and holds them accountable.

Strategic Leadership:

Provides vision and direction. Leads organisational change, innovation and sustainability.

Relationship Management:

The conscious aim to develop and manage long-term and/or trusting relationships. At a senior level, it includes C-level relationships with executive management.

Breadth of perspective:

Possession of a historical perspective may be essential to a broad and deep understanding of a subject that one calls to mind before tackling a problem.

Business Acumen:

An intuitive and applicable understanding of how a company or unit makes money. Displays a thorough understanding of what drives profitability. Maintains a market-focused approach to business. Keeps an overall big picture understanding of business and its interrelationships enabling a person to make better business decisions. The ability to make good business judgments and quick decisions in a manner that is likely to lead to a good outcome.